

influence by robert cialdini pdf

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influence (countable and uncountable, plural influences) The power to affect, control or manipulate something or someone; the ability to change the development of fluctuating things such as conduct, thoughts or decisions.

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influence...Changes in the environment have a dramatic effect on the lives of koala bears...effect... - 1000 Weblio

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to receive positive influence or inspiration - EDR a country 's power of influence - EDR a newspaper with little influence - EDR

Influence. | **Weblio**

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20 □□ have an effect upon 21 □□ to cause some result or change in; to influence 22 □□
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influences - influence influence (...)

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To be a bad influence... - 1000 Weblio

influencer | **Weblio**

(social media, marketing) A person who is able to influence consumption, lifestyle, or political preferences of their online audience by creating or engaging social media content, often as a part of a marketing campaign.